

# Xerox® Partner Print Services

## Optimise your office print infrastructure with Managed Print Services

### The benefits of Managed Print Services (MPS) according to the experts\*

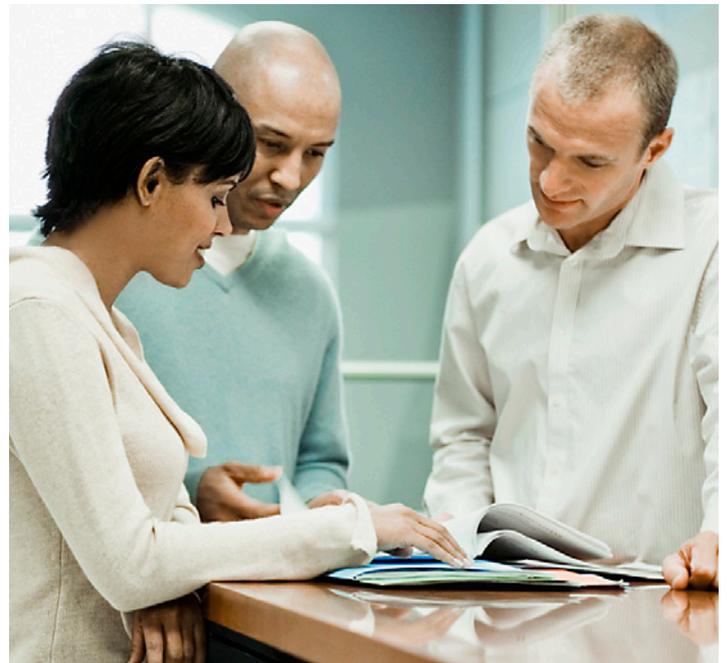
- Improvements in print and copy costs
- Greater visibility of your print and copy environments
- Improved productivity and focus for IT and purchasing
- Environmental improvements
- Security improvements with technology and software
- Confidence that your Managed Print Services provider is looking to solve your pain points as a trusted advisor

### Globally proven tools, processes and technology

Xerox provides a comprehensive and integrated approach with all the elements needed to successfully deliver Managed Print Services including:

- **Device Discovery and Monitoring**  
Discovers devices, collects meter reads and device status
- **Assessment and Optimisation**  
Asset mapping, data management and cost modelling
- **Service Management and Delivery**  
Full-featured asset and incident management
- **Sales Contract Management**  
Contract activation and account management
- **Business Intelligence**  
Standard reporting to illustrate key service performance metrics
- **Customer Service Portal**  
Online resource for two-way sharing of service information

\*InfoTrends, "Why you should consider Managed Print Services," September 2010.



Companies should demand **globally proven tools, processes and technology** to help monitor and manage multivendor print devices.

# All the benefits of Managed Print Services with the least amount of risk

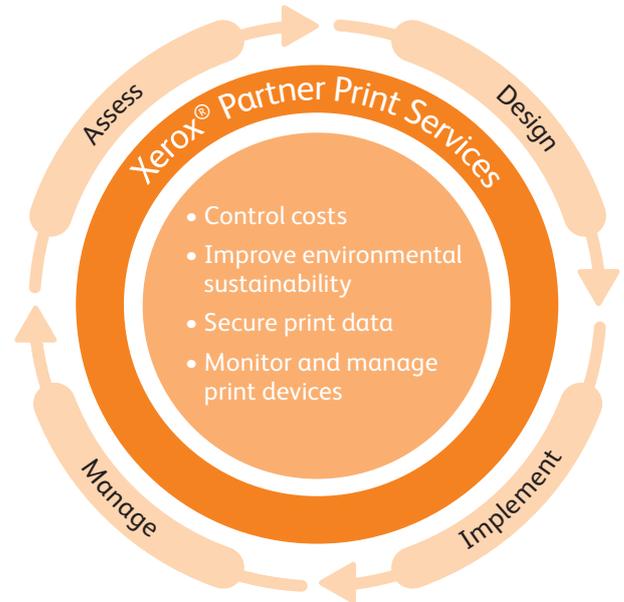
## Why choose Xerox® Partner Print Services

- 20+ years delivering document and print-related services
- Proven platform and technology with continued significant R&D (Research & Development) and resource investment – 9,400 active patents
- Thousands of MPS deployments globally across a vast array of industries
- Recognised as a market leader by third-party independent industry analysts
- 30+ years developing environmentally-conscious technologies such as Solid Ink
- Network of global ITIL (Information Technology Infrastructure Library)-aligned shared delivery centres delivering client support
- Unparalleled breadth of coverage and scalability allows us to meet the changing needs of our customers of all sizes
- Delivery by trained and certified managed print services professionals

## Compare Xerox unique capabilities with other vendors

- Co-development and communication of a print policy to support your organisation's cost savings and environmental goals
- Data protection and security through an ISO 27001 certified hosting facility, 128-bit https encryption of externally transmitted data, certification to international banking standards and safe harbour compliance
- Most Xerox® multifunction systems have achieved full system Common Criteria Certification, not just kits or components
- Xerox® replacement cartridges meet ISO 9001 standards and are manufactured in ISO 14001 compliant facilities and comply with DIN 33870 quality standards and REACH government regulation
- Protection from OEM intellectual property infringement on all Xerox® replacement cartridges
- Unique Xerox® environmentally innovative offerings like Solid Ink technology and EA Toner
- Advanced range of optional business solutions and services available to scale as your business grows; support critical processes such as workforce mobility

## A proven approach



## Xerox® Partner Print Services delivers:

- Single point of contact
- Asset optimisation
- Change management
- Auto supplies and meter reads
- Proactive multivendor service and support
- Dashboard reporting
- Consolidated invoices/billing
- Real time print fleet status

To learn more about Xerox® Partner Print Services, please contact your Xerox Representative or visit us at [www.xerox.com](http://www.xerox.com)

